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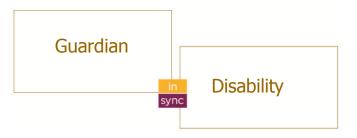
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Competitive Rates for Groups Under 50 Employees

Rates below are based on Elimination Period of 7 days for accident or sickness and Benefit Duration of 26 weeks.

	I	Monthly Rates Payable Quarterly in Arrears (\$15 minimum) Groups Sitused in Zip Code range 10000-14999									
			50%		seu in zip C	60%					
Eligible	Benefit	Stand-		Cross Sold		Stand-Alone		Cross Sold			
Lives	Amount	Males	Females	Males	Females	<u>Males</u>	Females	<u>Males</u>	Females		
	\$170	\$2.60	\$5.75	\$2.30	\$5.00	\$2.83	\$6.27	\$2.51	\$5.45		
	\$200	\$2.90	\$6.42	\$2.59	\$5.64	\$3.24	\$7.19	\$2.90	\$6.32		
	\$250	\$3.39	\$7.53	\$3.07	\$6.70	\$3.80	\$8.43	\$3.44	\$7.51		
2.40	\$300	\$3.89	\$8.64	\$3.55	\$7.77	\$4.59	\$10.19	\$4.19	\$9.17		
2-49	\$350	\$4.38	\$9.75	\$4.03	\$8.83	\$5.17	\$11.50	\$4.75	\$10.42		
	\$400	\$4.88	\$10.86	\$4.51	\$9.90	\$5.75	\$12.81	\$5.32	\$11.68		
	\$450	\$5.37	\$11.97	\$4.99	\$10.96	\$6.34	\$14.12	\$5.89	\$12.94		
	\$500	\$5.87	\$13.08	\$5.47	\$12.03	\$6.92	\$15.43	\$6.45	\$14.19		
	\$550	\$6.36	\$14.19	\$5.95	\$13.09	\$7.51	\$16.74	\$7.02	\$15.45		
10-49	\$600	\$6.86	\$15.30	\$6.43	\$14.16	\$8.09	\$18.05	\$7.59	\$16.71		
10-49	\$650	\$7.35	\$16.41	\$6.91	\$15.22	\$8.68	\$19.36	\$8.15	\$17.96		
	\$700	\$7.85	\$17.52	\$7.39	\$16.29	\$9.26	\$20.67	\$8.72	\$19.22		

		Monthly Rates Payable Annual* In Advance (\$60 minimum) Groups Sitused in Zip Code range 10000-11999								
			50%	6		60%				
Eligible	Benefit	Stand-Alone		Cross Sold		Stand-Alone		Cross Sold		
Lives	Amount	<u>Males</u>	Females	Males	Females	<u>Males</u>	Females	<u>Males</u>	Females	
	\$170	\$1.93	\$4.49	\$1.68	\$3.92	\$2.10	\$4.89	\$1.83	\$4.27	
	\$200	\$2.18	\$5.08	\$1.91	\$4.48	\$2.44	\$5.69	\$2.14	\$5.02	
	\$250	\$2.59	\$6.06	\$2.30	\$5.41	\$2.90	\$6.79	\$2.57	\$6.06	
2-49	\$300	\$3.00	\$7.04	\$2.68	\$6.34	\$3.54	\$8.31	\$3.16	\$7.48	
2-49	\$350	\$3.41	\$8.02	\$3.07	\$7.27	\$4.02	\$9.46	\$3.62	\$8.58	
	\$400	\$3.82	\$9.00	\$3.45	\$8.20	\$4.50	\$10.62	\$4.07	\$9.67	
	\$450	\$4.23	\$9.98	\$3.84	\$9.13	\$4.99	\$11.77	\$4.53	\$10.77	
	\$500	\$4.64	\$10.96	\$4.22	\$10.06	\$5.47	\$12.93	\$4.98	\$11.87	
	\$550	\$5.05	\$11.94	\$4.61	\$10.99	\$5.95	\$14.09	\$5.44	\$12.97	
10-49	\$600	\$5.46	\$12.92	\$4.99	\$11.92	\$6.44	\$15.24	\$5.89	\$14.06	
10-49	\$650	\$5.87	\$13.90	\$5.38	\$12.85	\$6.92	\$16.40	\$6.34	\$15.16	
	\$700	\$6.28	\$14.88	\$5.76	\$13.78	\$7.41	\$17.56	\$6.80	\$16.26	



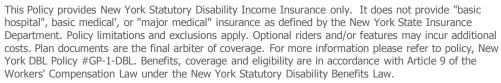
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		Monthly Rates Payable Annual* In Advance (\$60 minimum) Groups Sitused in Zip Code range 12000-14999									
			50 %	/o		60%					
Eligible	Benefit	<u>Stand</u>	-Alone	Cross	Cross Sold		Stand-Alone		Cross Sold		
Lives	Amount	Males	Females	<u>Males</u>	Females	<u>Males</u>	Females	Males	Females		
	\$170	\$2.35	\$5.11	\$2.05	\$4.46	\$2.56	\$5.57	\$2.24	\$4.86		
	\$200	\$2.62	\$5.71	\$2.31	\$5.03	\$2.94	\$6.39	\$2.58	\$5.63		
	\$250	\$3.07	\$6.71	\$2.73	\$5.98	\$3.44	\$7.51	\$3.06	\$6.69		
2.40	\$300	\$3.52	\$7.71	\$3.16	\$6.93	\$4.16	\$9.09	\$3.72	\$8.17		
2-49	\$350	\$3.97	\$8.71	\$3.58	\$7.88	\$4.69	\$10.27	\$4.23	\$9.29		
	\$400	\$4.42	\$9.71	\$4.01	\$8.83	\$5.22	\$11.45	\$4.73	\$10.42		
	\$450	\$4.87	\$10.71	\$4.43	\$9.76	\$5.75	\$12.63	\$5.23	\$11.54		
	\$500	\$5.32	\$11.71	\$4.86	\$10.73	\$6.28	\$13.81	\$5.73	\$12.66		
	\$550	\$5.77	\$12.71	\$5.28	\$11.68	\$6.81	\$14.99	\$6.23	\$13.78		
10.40	\$600	\$6.22	\$13.71	\$5.71	\$12.63	\$7.34	\$16.17	\$6.73	\$14.90		
10-49	\$650	\$6.67	\$14.71	\$6.13	\$13.58	\$7.87	\$17.35	\$7.23	\$16.02		
	\$700	\$7.12	\$15.71	\$6.56	\$14.53	\$8.40	\$18.53	\$7.74	\$17.14		

		Annual Rates Payable Annual In Advance (\$60 minimum)									
		Groups Sitused in Zip Code range 10000-11999									
			50 %	/o			609	%			
Eligible	Benefit	Stand-Alone		Cros	Cross Sold		Stand-Alone		ss Sold		
Lives	Amount	Males	Females	Males	Females	Males	Females	Males	Females		
	\$170	\$23.16	\$53.88	\$20.16	\$47.04	\$25.20	\$58.68	\$21.96	\$51.24		
	\$200	\$26.16	\$60.96	\$22.92	\$53.76	\$29.28	\$68.28	\$25.68	\$60.24		
	\$250	\$31.08	\$72.72	\$27.60	\$64.92	\$34.80	\$81.48	\$30.84	\$72.72		
2-49	\$300	\$36.00	\$84.48	\$32.16	\$76.08	\$42.48	\$99.72	\$37.92	\$89.76		
2-49	\$350	\$40.92	\$96.24	\$36.84	\$87.24	\$48.24	\$113.52	\$43.44	\$102.96		
	\$400	\$45.84	\$108.00	\$41.40	\$98.40	\$54.00	\$127.44	\$48.84	\$116.04		
	\$450	\$50.76	\$119.76	\$46.08	\$109.56	\$59.88	\$141.24	\$54.36	\$129.24		
	\$500	\$55.68	\$131.52	\$50.64	\$120.72	\$65.64	\$155.16	\$59.76	\$142.44		
	\$550	\$60.60	\$143.28	\$55.32	\$131.88	\$71.40	\$169.08	\$65.28	\$155.64		
10-49	\$600	\$65.52	\$155.04	\$59.88	\$143.04	\$77.28	\$182.88	\$70.68	\$168.72		
10-49	\$650	\$70.44	\$166.80	\$64.56	\$154.20	\$83.04	\$196.80	\$76.08	\$181.92		
	\$700	\$75.36	\$178.56	\$69.12	\$165.36	\$88.92	\$210.72	\$81.60	\$195.12		

	Annual Rates Payable Annual In Advance (\$60 minimum) Groups Sitused in Zip Code range 12000-14999									
			50 %	/o		60%				
Eligible Lives	Benefit Amount	<u>Stand-Alone</u> Males Females				<u>Stand-Alone</u> <u>Males</u> Females		<u>Cross Sold</u> Males Females		
	\$170	\$28.21	\$61.27	\$24.61	\$53.48	\$30.72	\$66.84	\$26.88	\$58.32	
	\$200	\$31.44	\$68.52	\$27.72	\$60.36	\$35.28	\$76.68	\$30.96	\$67.56	
	\$250	\$36.84	\$80.52	\$32.76	\$71.76	\$41.28	\$90.12	\$36.72	\$80.28	
2.40	\$300	\$42.24	\$92.52	\$37.92	\$83.16	\$49.92	\$109.08	\$44.64	\$98.04	
2-49	\$350	\$47.64	\$104.52	\$42.96	\$94.56	\$56.28	\$123.24	\$50.76	\$111.48	
	\$400	\$53.04	\$116.52	\$48.12	\$105.96	\$62.64	\$137.40	\$56.76	\$125.04	
	\$450	\$58.44	\$128.52	\$53.16	\$117.36	\$69.00	\$151.56	\$62.76	\$138.48	
	\$500	\$63.84	\$140.52	\$58.32	\$128.76	\$75.36	\$165.72	\$68.76	\$151.92	
	\$550	\$69.24	\$152.52	\$63.36	\$140.16	\$81.72	\$179.88	\$74.76	\$165.36	
10.40	\$600	\$74.64	\$164.52	\$68.52	\$151.56	\$88.08	\$194.04	\$80.76	\$178.80	
10-49	\$650	\$80.04	\$176.52	\$73.56	\$162.96	\$94.44	\$208.20	\$86.76	\$192.24	
	\$700	\$85.44	\$188.52	\$78.72	\$174.36	\$100.80	\$222.36	\$92.88	\$205.68	

* Annual rates may vary slightly due to rounding.





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