

# **Required Documentation & Underwriting for New Business**

# Small Group Ancillary (1-99)

## New Business Underwriting:

- Group must be actively in business with a New York street address
- Eligible employees are defined as actively at work at least 20 hours per week and a group must have at least two such employees
- Medicare employees actively at work 20 hours per week are also eligible
- Dependents are defined as: married spouse (marriage certificate may be required), legal dependent child up to age 20 / 26 with student status (birth certificates may be required) or domestic partner (domestic partner attestation required). Additional options for age 29 are available.
- The following are not eligible:
  - o Part Timers working 19 hours or less
  - Seasonal & Temporary Workers
  - o Retirees
  - o Husband & Wife only
- Guardian Products
  - o Guardian Dental plans require 2 eligible with a minimum of 2 enrolling
  - Those enrolling in DHMO must select a dentist
  - Individual terminations for DHMO Products must be submitted no later than the 15th of the month prior to the requested termination date.
  - New Groups of 2-9 Enrolling in PPO will have a 12 month deferral of Major and Perio services. This will be waived with proof of prior coverage.
  - New Groups of 10+ Enrolling in PPO will not have deferred services.
  - New Groups of 5-9 Enrolling can have deferred services waived if the group pays 15% over our Published Rates.
  - Dual option DHMO / PPO is allowed
- Davis Vision
  - o Plans are available standalone
  - Plans can be written down to one enrolling
  - Colonial Group Medical Bridge
    - $\circ$  Group Medical Bridge plans require 2 eligible yet can be written down to one enrolling
- Shelter Point
  - o Hospital Cash Plans can be written down to one enrolling
- As long as eligibility is met, multiple plans can be offered

### **Required Tax Documentation:**

- Most recent Quarterly Wage & Tax Statement: NYS-45
- If not required to file Wage & Tax Statement, one of the following is required:
  - o If a "C" Corp: Articles of Incorporation, form 1120 (line 13 is wages) and payroll documents.

- If a Church: Form 941 (line 2 is wages) and payroll documents
- $\circ$  ~ If an LLC: LLC agreement and the appropriate documents noted above
- o If a Partnership: K-1 or Form 1065 (line 9 is wages) and payroll documents and business license
- o If an "S" Corp: Articles of Incorporation, form 1120S (line 8 is wages) and payroll documents
- If the business has been in existence less than 1 year and has not filed a Quarterly Wage & Tax Statement, we will accept Corporation or Partnership papers and payroll documents

### **Required Forms:**

- NY Health Alliance Employer Agreement
- If solely ancillary products, check made out to NY Health Alliance for the first months premium
- Fully completed NY Health Alliance Employee Enrollment Form
- Appropriate Tax Forms as indicated above
- Broker registration form, Broker License & Copy of current E&O Policy if new broker
- Dependent Certification if older than 20 years old